



### **Press Release**

# CY4GATE AND INNOVERY SIGN AN AGREEMENT FOR THE EXECUTION OF THE GO TO MARKET STRATEGY IN THE CY4GATE ITALY CORPORATE MARKET

# INNOVERY BECOMES PARTNER FOR CY4GATE SOLUTIONS IN THE FIELD OF CYBER SECURITY AND DECISION INTELLIGENCE

Rome, 09 May 2024 – **CY4GATE (CY4.MI)**, national and European player in cyber security and cyber intelligence, and **INNOVERY**, a multinational company that offers specialized consultancy services for innovative solutions in the field of Information and Communications Technology, with a particular focus on Cybersecurity, announce that they have signed a strategic agreement which sees INNOVERY as a Partner for Cy4Gate solutions on the Italian corporate market both in the CyberSecurity and Decision Intelligence fields.

Cy4Gate thus reaches another fundamental milestone in the implementation of its Go To Market Strategy for the Corporate Italy market, which first through the activation of distribution with ATTIVA which already took place at the beginning of the year, and then with the strengthening thanks to this important partnership, aims to consolidate coverage on the target market by increasing visibility and presence.

The agreement, which does not provide market exclusivity, represents a solid approach to the execution of Cy4Gate's channel strategy which aims to consolidate its role as the Italian vendor of reference for the cyber security and decision intelligence market in line with the mission of the Company which aims to guarantee national technological sovereignty on the domestic and European market.

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**Gianvittorio Abate, CEO of Innovery** commented: "The partnership with Cy4Gate represents an important piece of our suite of products and solutions aimed at the Cybersecurity environment. Innovery has always aimed for excellence in the solutions proposed, as in this case, we have assessed that synergy, technology and common objectives can lead to significant results in an increasingly complex market".

**Emanuele Galtieri, CEO and General manager di Cy4Gate Group** said: The agreement with INNOVERY, Italian excellence in its segment, adds a further important piece to our strategy aimed at consolidating and extending our presence on the national corporate market in the cyber security and decision intelligence segments. Our portfolio today consists of a diversified range of technologies that are able to satisfy a wide spectrum of needs across a very large audience of customers. This new partnership represents for us an important multiplier of efforts, integrating the activities expressed by our sales force, to ensure faster access to new market shares".





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This press release is available on the Company's website <a href="www.cy4gate.com">www.cy4gate.com</a> Investor Relations section and on the "1info" storage mechanism (www.1info.it)

### About CY4Gate S.p.A.

The Company was founded in 2014 to meet an unconventional demand for cyber security. Listed on Euronext Growth Milan in June 2020, CY4Gate S.p.A. has also been listed on the Euronext Milan Star segment since June 2023. CY4Gate S.p.A. was conceived to design, develop and manufacture technologies and products, systems and services that meet the most stringent and modern "Cyber Intelligence & Cyber Security" requirements expressed by Law Enforcement Agencies, Armed Forces, Institutions and Companies, both at home and abroad. Representing a unique Italian industrial project, CY4Gate S.p.A. operates in all facets of the cyber market, with proprietary products that meet both information collection and analysis and security needs: QUIPO and AMICO in the world of Cyber Intelligence along with RTA, Diateam, CTI and Pronto Cyber in the world of Cyber Security

## About INNOVERY

Innovery is a multinational company with offices spread across Italy, Spain, Mexico and the United States, which offers specialized consultancy services for innovative solutions in the field of Information and Communications Technology, with a particular focus on Cybersecurity. Managed by a highly qualified and competent team, the company focuses on the Industry, Finance, Telco, Energy, Retail, Public Administration and Utility markets. Innovery's CYBER SECURITY division is a structure specialized in the implementation of solutions, customization and provision of cyber security services, modeled according to the customer's needs and the specific risks of the field in which it operates. In the ICT world we are configured as System Integrators, with an offer aimed at medium and large companies, boasting an important portfolio of experience in the following sectors: Managed Detection & Response - CERT, Defensive Security, Offensive Security, Advisory - Security Governance, Data Intelligence and Physical Security.

#### For more information:

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