

RESUME

EUGENIO SANTAGATA

born on 10.12.1973  
Piedimonte Matese, Italy



GREAT INFLUENCER

STRATEGIC THINKER

RESOLUTE DECISION MAKER

WINNING NEGOTIATOR

PROFILE

Aerospace, Defence & Security industry executive with legal and economics background, former Italian Army Officer with deep knowledge of international relations and security issues, particularly on Middle East, Russia & CIS and Central Asia.

PHYLOSOPHY

"Today I will do what others wont', so tomorrow I can achieve what others can't"



English French Russian Italian Spanish

ACHIEVEMENT



CY4GATE S.p.A. Rome, Italy  
Cyber Intelligence & Security for Governments and Corporations

cy4gate.com

Dec 2014  
Present

CEO & Member of the Board



ELETTRONICA S.p.A. Rome, Italy  
Electronic Warfare for Airborne, Naval and Ground Military operations

elt-roma.com

Sep 2019  
Present

Deputy Chief Operating Officer

Dec 2018  
Aug 2019

CEO Office – Chief of Staff & Deputy Chief Operating Officer

Jan 2012  
Dec 2017

Executive VP and Chief Marketing, Sales & Strategy Officer

Jan 2009  
Dec 2012

Senior Vice President, Business Development & Strategy

Jan 2005  
Dec 2009

Country Manager UAE e VP Business Development Gulf, India, Pakistan, Russia & CIS



ITALIAN ARMY  
8<sup>TH</sup> "BERSAGLIERI" INFANTRY REGIMENT

Sep 2001  
Sep 2002

Captain - Planning Officer

Sep 1999  
Sep 2001

Lieutenant - Mentor at the Military Academy

Sep 1997  
Sep 1999

Lieutenant - Platoon Commander & Company Second in Command, Balkans

EDUCATION



HAMLIN  
UNIVERSITY



- IASD - Center for Defense Higher Studies (CASD) - Rome, Italy 2015 - 2016
- London Business School Master of Business Administration (MBA) 2007 - 2009
- Hamline University - St. Paul, MN, USA Master of Arts (MA) in General Management 2001 - 2003
- Hamline University - St. Paul, MN, USA LL.M, International and Finance Law 2001 - 2003
- University of Naples - Italy Law Degree 1999 - 2001
- Army , University of Turin - Italy Degree in Political Science, Cum Laude 1992 - 1997
- Military Academy - Modena, Italy 1992 - 1994
- Military High School "Nunziatella" - Naples, Italy 1989 - 1992

STRENGTHS



CONTRACT NEGOTIATION



STRATEGIC PLANNING



BUSINESS STRATEGY

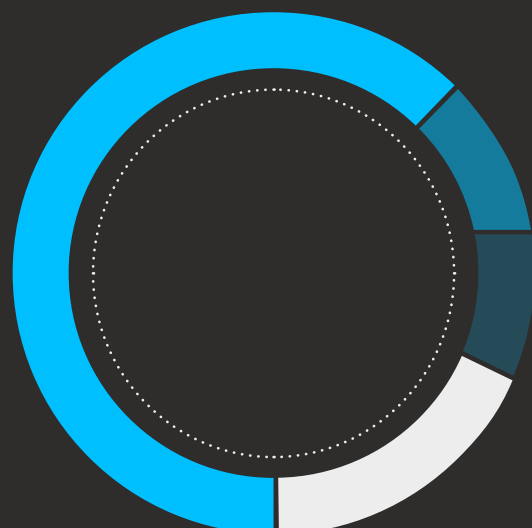


MANAGEMENT



LEADERSHIP

A DAY IN MY LIFE



WORK

FAMILY

READING

CROSSFIT